

Flow-On

3 Swans newsletter no. 12, December 2009

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WHAT'S NEW?

Email orders: Please email orders to orders@3swans.co.nz

Where did the year go? That's what people keep asking, and it's a good question! Despite the recession we've kept busy supplying our customers, which we have been grateful for. We hope the new year will be easier for businesses as we emerge from the recession.

In this issue of *Flow-On* we have a focus on tap-caps over the page. Tap-caps are popular at this time of year

for industries dealing with chemicals, especially chlorine as the weather warms up and pools start to get more attention. They are also popular with the camping fraternity for water containers. Don't forget the other great taps in our range including the Snap-Tap, Water Butt Tap and Flo-Rite taps.

We have also listed the dates that our office and our venting workshop will

be shut down for the holidays. Please make a note of those dates and place orders in plenty of time for delivery before we close, as we don't want you to be disappointed if your orders can't be dispatched before we close down.

Wishing you a relaxing break and a happy New Year!
John, Jo, Yvette and Carla

CHRISTMAS SHUT-DOWN DATES

3 Swans will be closed for the Christmas holidays from:

5pm Wednesday 23 December 2009

Reopening Monday 11 January 2010

(Last orders must be placed by 1pm Monday 21 December for the South Island or 1pm Tuesday 22 December for the North Island)



Our venting workshop has a longer shut-down period (as below) so if you will have venting requirements over this time please ensure that caps are delivered in time for us to vent and return them before the workshop shuts. They will re-open with a skeleton staff for a few days and then return with full staff, as below.

Last day of venting: Friday 18 December 2009

Caps must be received by Thursday 17 December at the latest to be vented and dispatched the following day.

Open with skeleton staff for urgent orders: Thursday 14 January 2010 & Friday 15 January

During this week please send caps to our office and we will transport them to the workshop so that we can co-ordinate work flow

Re-opening with full staff for normal operations: Monday 18 January 2010

Please ensure you let any relevant people in your organisation know of these dates.

BUMS ON SEATS FOR CHRISTMAS

For the previous two Christmases we have made a donation to the Tear Fund and this year we have decided to carry on that tradition. We have donated 5 toilets under the Tear Fund Gift For Life programme. This will cover the cost of building five new, safe toilets in a rural village of a developing country.

Reliable toilets and good sanitation systems are absolutely essential to maintaining the health and well-being of growing children in poor communities.

As John says "a lot of people will be relieved when they receive this gift..."



We would like to take this opportunity to thank you for your custom this year, and to wish you a very merry Christmas and a happy New Year.

Q. What do you get when you cross a tap with a cap?....PTO

A. TAP-CAPS



Sorry, that wasn't much of a joke was it? Also known to some of our customers as cap n taps, cap-taps and drum pourers we know them here as tap-caps. A clever invention of a tap fitted to a cap, this allows customers to easily and safely pour liquids from a jerry can into a receptacle with less chance of spillage and wastage. We know that when someone buys a 20lt container of product it is heavy and unwieldy to pour from. If they have a tap-cap they can cleanly and easily pour a little or a lot from the container and then shut it off again without getting the product all over themselves, the floor or work surface.

Tap-caps are especially useful with:

- Dangerous goods
- Expensive products that customers don't want to waste by spilling
- Water, for camping or events

We have (or can assemble to order) tap-caps to fit all the standard sized jerry cans:
38mm 45mm 58mm 63.5mm 70mm NW50

The taps come in three styles:

- AeroFlow in red or white with an 18mm outlet, flow rate* of 70ml/second. We can supply a reducer nozzle for this tap which reduces the outlet to 12mm to allow the outlet to fit into narrow necked bottles (flow rate is also reduced)
- SmoothFlow in white with a blue spigot plug and a 12mm outlet, flow rate of 30ml/second
- Water Butt Tap, black, with hose connector which a standard garden hose connector clips onto, with a flow rate of 105ml/sec. The Water Butt Tap can only be fitted to an NW50 cap or direct into a drum bung hole as it is not a breather tap.

*Flow rate based on water viscosity at normal temperatures

AeroFlow and SmoothFlow taps are compatible with a wide range of chemicals or food products e.g. water, juice, oils. They are made from LDPE and Polypropylene. These are 'breather' taps which means they have an extra air intake tube so you don't need a secondary opening in the container to achieve a smooth/non-glug flow.

The Water Butt Tap is also compatible with a wide range of chemicals and food products and has the added benefit of being made from black plastic for outdoor use, to better withstand the sun. The NW50 cap fits on IBCs (1000lt tanks) that have an NW50 thread on the outlet, or we can supply an adaptor to convert your IBC fitting to NW50. The tap on its own is a useful addition to rainwater storage barrels in the home garden.

When using tap-caps with chemicals we recommend you always return the container to its upright position after using the tap. This reduces the chance of leakage from around the cap (an issue whether or not you use a tap-cap as often caps are over tightened on the production line and this causes leakage); it also reduces the contact between the product and the tap and increases the life expectancy of the tap.

For further information, pricing, to check which size you need for your containers, or for a sample please contact us: info@3swans.co.nz, 07 850 9581

TAP-CAP SPECIAL PRICING



For tap-caps ordered in December or January we will supply them at the next best price break for the quantity you order e.g. Order 50 and get the 100 price break. Please quote TCDJ on your order. Offer valid on orders placed until 31 January 2010.



AeroFlow tap shown here fitted to a cap on an industrial container



SmoothFlow tap shown fitted to 38mm cap on a water container

AFT Breather tap



Water Butt Tap with hose connector, shown with an NW50 cap.



Water Butt Tap with hose connector shown on a garden water storage barrel