

Flow-On

3 Swans newsletter no.5, December 2007

3 Swans Ltd
13 Sycamore Place
Pukete, HAMILTON 3200
ph. 07 8509581
www.3swans.co.nz



WHAT'S NEW?

Welcome to the fifth edition of our 3 Swans newsletter. As you can see it has been revamped. I hope you like it. In our newsletters we aim to provide helpful information on our products. We know that some of the products we stock are quite confusing, so overleaf we have tried to explain some of the common terms to make your life easier when you order. Over the past few months you will have noticed that we have impli-

mented a credit policy and we'd like to thank those companies who have completed our application. John is planning to spend more time in 2008 visiting you all to see how we can better serve your needs. Next year you can expect to see him more, but as always, if you ever need our expert advice on the phone please don't hesitate to call. We have also just started to roll-out a new catalogue. If you haven't got

a copy and would like one please let Jo know, joannamc@3swans.co.nz or 07 8509581.



John and Jo McCracken
3 Swans Ltd.

HELPING MICROENTERPRISES

We would like to extend our thanks to you, our customers,



who have supported us this year. In lieu of Christmas cards, this year we decided to spend the money on a donation to the Tear Fund; A Gift For Life. We chose to donate a microenterprise loan and training. This will be given as a fair credit loan allowing a family in the developing world to build a small business. When they repay the loan it

is then loaned again, continuing the cycle of prosperity. We thought this was an appropriate gift, from one family business to another. For more information on the Tear Fund visit www.giftforlife.co.nz.

*We wish you a
Merry Christmas and
a successful 2008*



COMPETITION

Since Christmas is coming we've decided to put you in the draw to win a \$50 Warehouse voucher. Simply email or fax or email us with the answer to this question by 7 December 07. The winner will be notified by phone.

Question:
What does the term IBC stand for?
Answer: _____

Name & Contact Number: _____

(Fax to 07 8509582)

WHAT THE...?

Q. When is a stopper not a stopper?
A. When it's a bung or a cap

Please turn over to find out what we mean...

Think about this...

"Nothing diminishes anxiety faster than action"

Walter Anderson- Businessperson & Author

A STOPPER, BY ANY OTHER NAME

We would like to explain the following terms that are commonly used in our industry: Drum Bungs, Caps, Adaptors & Thread Sizes.

Drum Bung

Commonly referred to as: bungs, stoppers, plugs, tops, caps, closures.
We define a bung as a closure with an external thread that is used to close an internal opening, i.e. it screws down inside an opening. In NZ we normally call these bungs but Australians refer to them as plugs.

Some pointers on identifying drum bungs:
Trisure (NZ, Australia) & Rieke (USA) have flat gaskets placed at the top of the thread.
Trisure have black Nitrile. Rieke have white EPDM gasket.
Trisure & Rieke bungs usually have their brand name embossed on the top of the bung.
Mauser (German) has an O ring at the bottom of the thread.
The O ring is either black Nitrile or

blue Polyethylene.
Then there are drums out of China/Asia! These tend to be copies of the above, Rieke & Mauser especially. They differ slightly in thread diameter which means Rieke & Mauser bungs are not suitable.

We have matches for some but not all. Refer to our website for these or phone us for assistance.

Caps

A cap has an internal thread and is used to close an external opening, i.e. it screws on to a thread that protrudes up above the container.



2" IBC cap.

Adaptor Rieke AM464 2" Buttress thread male x 2" NPS female.



BSP fine thread



NPT/NPS fine, tapered thread



Buttress/Coarse thread



Example of an IBC (also known as a pod or a tote)

SPECIAL OFFERS - limited stock

Wall Mounter Dispensers & Mauser Drum Taps



1. & 2. The 3ml pumps on these wall mounted units fit a 28/400 bottle (bottle not included). Ideal for soap or detergent. Option 1 is hand operated. Option 2 is elbow or forearm operated.
3. The Mauser drum tap fits directly into the 3/4" (small) opening of a Mauser drum. Suitable for acids and alkalis.

Discounted 50% while stocks last

1. Code 111000 usually \$7.00 now **\$3.50**
2. Code 111040 usually \$11.75 now **\$5.85**
3. Code 350091 usually \$7.27 now **\$3.63**

Adaptors

Commonly referred to as adaptors but sometimes confused with bungs and valves or outlets.

An adaptor is a fitting that allows you to convert an internal or external drum or IBC thread to a different thread size or configuration to allow a pump or valve/outlet to be fitted (an IBC is an Intermediate Bulk Container, or 1000lt plastic tank).

Thread Sizes

BSP = Fine thread (British Standard Thread)
NPT or NPS = Fine thread that tapers (American)

Buttress = Coarse thread
NW50 = Coarse/Buttress thread

CHRISTMAS CLOSING

This Christmas we will be closed from Thursday 20th December until 14th January 2008.

