

# Flow-On

3 Swans newsletter no. 8, September 08

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## WHAT'S NEW?

Here at 3 Swans we are in the process of recruiting someone to do our Accounts and Administration tasks. Jo is going on maternity leave from 1 November, so we aim to have the new staff member fully operational by mid-October. Why is our team growing? Read the next section about our fantastic business coach...

The second page of this newsletter is full of items that we want to clear, so check it out for heavily reduced prices on some stock.

Thanks to those of you who entered our last newsletter competition for a \$30 Farmers voucher. It was won by Stephen Fleming of Waterfall Spring.



John and Jo McCracken, Andrew Brodie  
3 Swans Ltd.

## EVER CONSIDERED A BUSINESS COACH?

3 Swans Ltd have been using a business coach for 14 months now. Annette Mitchell has helped us grow our business by over 70% in that time! If you have challenges in your business at the moment like:

- Needing to be more profitable
- Poor cash flow
- Motivating your team
- Or simply gaining more time for yourself and your family

Then we recommend you give Annette a call. If you want to find out more specifically how Annette has helped our business don't hesitate to give myself or John a call.

Annette can meet with you for a FREE coaching session to find out if you and your business is suitable for her coaching programme. Remember, not everyone is 'coachable' (like us) - but we recommend you call her and find out.

*Jo McCracken*

PS Annette can coach businesses in any part of the North Island.



Annette Mitchell  
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Business With Growth Ltd  
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**actionCOACH**  
business coaching

[www.actioncoach.com/annettemitchell/](http://www.actioncoach.com/annettemitchell/)

## PRICE INCREASE - 1 Oct 08

It has been a year since our last price increase, and you are probably aware that the cost of plastics has increased, as has fuel (no kidding!). Unfortunately we have had price increases passed on to us from all of our suppliers and now we are in the position where we need to increase our prices too.

So from 1 October 2008 we will have approximately a 10% price increase across most product lines. We will endeavour to have new price lists out to you before 1 October. Please let the relevant people in your company know of this increase before it comes into effect.

## FOR SPECIAL PRICES PTO

*Please turn over to see a list of items that we are selling at a heavily discounted rate to clear...*

## Think about this...

*"Perseverance is not a long race; it is many short races one after another."*




Walter Elliott, Catholic Priest & Writer.

## REDUCED PRICES - STOCK CLEARANCE

These items are now heavily discounted and once they're gone, they're gone so be in quick...

For more info on any of these products please don't hesitate to contact us.

Prices exclude GST and freight ex-Hamilton.

Description	Code	Regular Price	Now	No. In Stock	Image
Pump: wall mounted dispenser. Includes bracket w. integral 28mm thread, screws & wall plugs, 4ml SC Falcon pump and dip-tube	111000	\$6.73	<b>\$1.90</b>	171	
Englass Elbow Operated Wall Mounted units with 4ml SC Falcon dispenser (28mm thread). Dip-tube, Lever, back plate, screws & wall plugs included.	111040	\$11.19	<b>\$3.90</b>	90	
Pump: SC Falcon 3ml or 4ml dispenser with dip-tube. Fits the wall mounted units above, or we can fit it to a cap for you (cap & fitting extra)	101000 101001	\$3.60	<b>\$1.50</b>	17 x 3ml 65 x 4ml	
Pump: Rieke RS-10, 10ml dose, ball valve, with 38/400 cap. Shipper pump.	104014	\$4.05	<b>\$2</b>	500	
Pump: RS10, 10ml dose, ball valve, Large Lid Adaptor (LLA). Price includes fitting to cap 38mm or larger. Shipper pump.	104016	\$5.57	<b>\$2</b>	200	
Pump: RS10, 8ml dose, ball valve, Large Lid Adaptor (LLA) Price includes fitting to cap 38mm or larger. Shipper pump.	104017	\$5.57	<b>\$2</b>	260	
Pump: RS-10 dispenser, 10ml dose, shipper head, flap valve, wide bore body, 28/410 cap	104020	\$4.05	<b>\$2</b>	220	
Drum Mate DM-85DGP complete kit including dispenser nozzle, air regulator. 60lt/min for non-flammable liquids.	120000	\$415	<b>\$150</b>	1 complete kit 4 pumps (total)	
Pump: Beckson drum pump, 236PF-4-S-S. Chemical pump, syphon or lift action. Viton seals, 2" BSP adaptor	132134	\$128.60	<b>\$96</b>	10	
224-PF Water meter pump with 24"/600mm outlet hose (not for drinking water)	132164	\$49.03	<b>\$30</b>	9	
Universal Adaptor for Beckson pumps. EPDM, black. The adaptor pushes into a wide range of drum openings.	132206	\$18.85	<b>\$13</b>	109	
Tap: Drum Tap, PE, long pipe thread, washer and back nut	350060	\$11.56	<b>\$3</b>	130	
Tap: Rieke Fil-Guard, 2" NPT thread, 2" push/pull outlet. Use on steel drums with NPT or BSP thread.	352060	\$36.87	<b>\$18</b>	25	
Vented 38mm child resistant cap with PTFE liner (PSI), white/natural inner (2200/ctn) for 5lt jerry cans. Use vented caps for products that give off gas e.g. chemicals, fertilisers.	600820	\$0.54	<b>\$0.32</b>	7900	

Does your product emit gas? Do your flagons have 'sucked-in sides and your labels fall off? Ask us for our venting guide if you think your product & packaging would benefit from vented caps.