

Flow-On

3 Swans newsletter no. 16, March 2011

3 Swans Ltd
13 Sycamore Place
Pukete, HAMILTON 3200
ph. 07 8509581
fx. 07 8509582
www.3swans.co.nz



WHAT'S NEW?

Email orders: Please email orders to orders@3swans.co.nz

Welcome to our first newsletter for 2011. We hope this finds you well and prospering in business so far this year.

Our thoughts go out to the people of Christchurch, and their families and friends all over the country, who have been affected by the recent earthquake. Many of our taps and IBC products are being used down there to help dispense water in badly hit

suburbs and there are lots of hand pumps in use for hand sanitising products as well.

In this issue we will cover tap-caps as well as a change in management, and where to find us at National Fielddays in June this year.

Kind regards from John, Jo, Brody and Carla



Have you seen the stylish RS10 with adaptor to fit glass and PET bottles? The 10ml RS10 can be supplied as a ball valve for light viscosity or flap valve for high viscosity products.

CHANGE OF MANAGEMENT - MEET THE TEAM

As of the start of this year, John has made it his mission to step back from the management of 3 Swans. The aim is to start playing more golf and generally take more time off. After over 40 years in the industry, he has earned a bit of time out. John is still in the office most days but will mainly focus on special projects and following up his customer visits, as he will continue to do customer calls around the country.



L-R: Brody Stewart (Accounts), John McCracken (Owner), Jo McCracken (Manager), Carla Wiki (Warehouse/Dispatch)

Jo has now assumed the role of General Manager.

Jo joined 3 Swans in 2003 so has 8 years of experience along with several years of previous experience with a plastic wholesale/retail outlet (now called Stowers Containment Solutions).

Part-time we have Carla, who is our warehouse manager and Brody who is our accounts clerk.

2011 NATIONAL FIELD DAYS

Visit us at Stand PE8

It has been several years since we exhibited at National Fielddays but this year we have decided to have a stand in the main pavilion. We hope you'll drop by and visit us at PE8 and see what we have in our range. Fielddays is 15-18th June at Mystery Creek in Hamilton.



TAP-CAPS



Newsletters are now
available from our web site

A 20L container of product is heavy and unwieldy to pour from and can result in lost product and dangerous or messy chemicals contaminating a workspace. You can make life easier and cleaner by using a Tap-cap. A Tap-Cap is a tap fitted to a cap which simplifies pouring liquids from a jerry can. With less chance of spillage and wastage than by simply tipping the container, these make dispensing a breeze.

Tap-caps are especially useful with:

- Dangerous goods
- Expensive products that customers don't want to waste by spilling
- Water, for camping, events or emergencies

We have (or can assemble to order) tap-caps to fit all the standard sized jerry cans: 38mm 45mm 58mm 63.5mm 70mm NW50

The taps come in three styles:

- Aeroflow in red or white with an 18mm outlet, flow rate of 70ml/second*. We can supply a reducer nozzle for this tap which reduces the outlet to 12mm to allow the outlet to fit into narrow necked bottles (flow rate is also reduced)
- SmoothFlow in white with a blue spigot plug and a 12mm outlet, flow rate of 30ml/second*.
- Water Butt Tap, black, with hose connector which a standard garden hose connector clips onto, with a flow rate of 105ml/sec*. The Water Butt Tap can only be fitted to an NW50 cap or direct into a drum bung hole as it is not a breather tap.

*Flow rate based on water viscosity at normal temperatures

Aeroflow and SmoothFlow taps are compatible with a wide range of chemicals or food products e.g. water, juice, oils. They are made from LDPE and Polypropylene. These are 'breather' taps which means they have an extra air intake tube so you don't need a secondary opening in the container to achieve a smooth/non-glug flow.

The Water Butt Tap is also compatible with a wide range of chemicals and food products and has the added benefit of being made from black plastic for outdoor use, to better withstand the sun. The NW50 cap fits on IBCs (1000L tanks) that have an NW50 thread on the outlet, or we can supply an adaptor to convert your IBC fitting to NW50. The tap on its own is a useful addition to rainwater storage barrels in the home garden.



Water Butt Tap with hose connector shown on a garden water storage barrel

When using tap-caps with chemicals we recommend you always return the container to its upright position after using the tap. This reduces the chance of leakage from around the cap (an issue whether or not you use a tap-cap). It also reduces the contact between the product and the tap and increases the life expectancy of the tap.

TAP-CAP SPECIALS



Pricing (excl GST & freight ex-Hamilton):

700630 White Aeroflow Tap with blue 70mm cap \$5.60ea

700633 White Smoothflow Tap with blue 70mm cap \$4.60ea



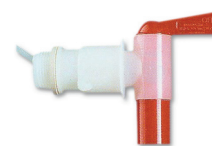
700630 Aeroflow tap



700633 Smoothflow tap



Aeroflow tap shown here fitted to a cap on an industrial container



Aeroflow breather tap



SmoothFlow tap shown fitted to 38mm cap on a water container

Cap Sizes & the Common Jerry Cans They Fit:

38mm: 1,2,4, 5L

45mm: 5L Alto Industrial, 10L & 20L International

58mm: VIP and EPI 20L cube jerry can

63.5mm: Alto Universal, Defender, Econo-can, Enviropak

70mm: Alto 20L cube

We can also fit taps to caps made by other manufacturers, e.g. Blow Moulders.